



denon Holdings, Inc.

# FACT BOOK 2006

2006年12月期 For the year ended December 31, 2006

オエノン ホールディングス株式会社

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## グループ企業理念 / Corporate Group Philosophy

自然の恵みを活かし、バイオ技術をベースに、人々に食の楽しさと健やかなくらしを提供します。

From the bounty of nature and with biotechnology as our base, we aim to help people find enjoyment and health through food.

### シンボルマーク



「o・e・n・o・n」の5つの文字の重なりをイメージしました。

「合」、「同」の文字をモチーフとしています。持株会社によって変革するグループ各社の「価値連鎖」の姿を表しました。

鮮やかな青色は独自のバイオ技術の象徴であり、中心の金色はそれによつてもたらされる豊かな結実、つまりお客様の喜びを表しています。

「金の環(わ)」は企業の継続性であり、また企業変革活動(CI)には、けして終わりがないという思いも込めました。

### SYMBOL

Our corporate symbol is designed to emulate the overlapping letters that make up our name, o, e, n, o, n. The symbol also uses as its motif two Japanese characters that indicate "togetherness." This meaning is key to our goal of creating an innovative group of companies that works together to form a chain of value. The color blue evokes the sense of freshness provided by our biotechnology, while the gold at the center of the symbol emotes the resulting bounty and the joy that our customers feel. The ring of gold also points to our corporate continuity and to the conviction that for our corporate innovation there is no end in sight.

### 商号「オエノン」の由来

すべてのものをお酒に変える力を持つという伝説の女神、「オエノ」。ギリシャ・ローマ神話では「オエノ」は酒神「バッカス」にその力を授けられました。

いつまでもお客様と喜びを共有するために、新しい商品・サービスを常に提供していきたい。

これがオエノングループの理念です。

バイオ技術の象徴である「オエノ」をいしづえとし、この理念を実現するために、バイオ技術をベースとしたさらなる事業の展開(「オン」)を目指し商号としました。

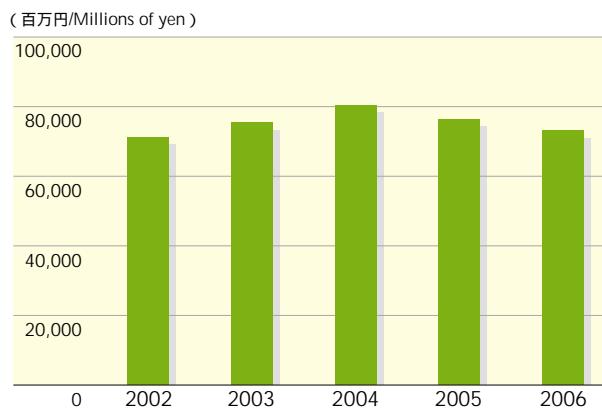
### Origin of the Oenon Company Name

According to Greek and Roman legend, Bacchus gave the goddess Oeno the power to turn whatever she pleased into wine. As if drawing from these mystical powers, our aim is to delight our customers with the new products and services we offer. As such, our biotechnology is as if derived from the powers of Oeno, concatenated with "on" to describe our ongoing developments.

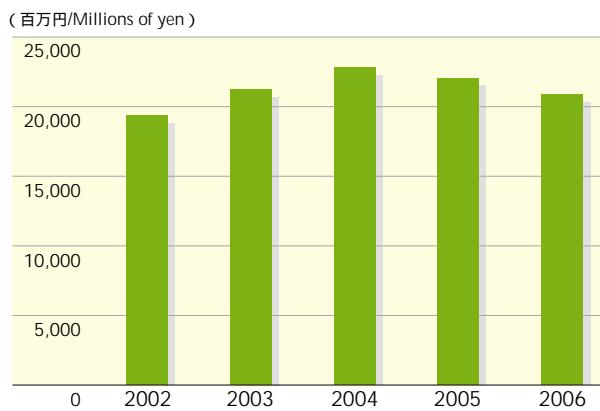
## 財務ハイライト / Financial Highlights

|              |  | (百万円 /Millions of yen) |        |        |        |        |
|--------------|--|------------------------|--------|--------|--------|--------|
|              |  | 2002                   | 2003   | 2004   | 2005   | 2006   |
| 売上高          | Net sales                                      | 71,159                 | 75,364 | 80,313 | 76,324 | 72,966 |
| 売上総利益        | Gross profit                                   | 19,321                 | 21,221 | 22,766 | 22,017 | 20,840 |
| 営業利益         | Operating income                               | 1,893                  | 2,267  | 3,022  | 3,416  | 2,415  |
| 経常利益         | Ordinary income                                | 1,681                  | 2,053  | 2,843  | 3,256  | 2,356  |
| 当期純利益        | Net income                                     | 495                    | 523    | 576    | 1,253  | 883    |
| 減価償却費        | Depreciation and amortization                  | 2,152                  | 2,173  | 2,408  | 2,207  | 2,095  |
| 資本の支出        | Capital expenditures                           | 2,017                  | 3,588  | 2,705  | 1,844  | 2,090  |
| 純資産額         | Total net assets                               | 11,687                 | 13,280 | 15,839 | 17,156 | 19,414 |
| 総資産額         | Total assets                                   | 59,102                 | 65,279 | 63,323 | 62,360 | 58,309 |
| 一株当たり配当金(円)  | Dividends per share (yen)                      | 5.00                   | 5.00   | 5.00   | 7.00   | 7.00   |
| 従業員数(人)      | Number of employees (people)                   | 957                    | 992    | 991    | 1,007  | 1,009  |
| (外、平均臨時雇用者数) | (Excluded average number of temporary workers) | (587)                  | (545)  | (527)  | (540)  | (497)  |

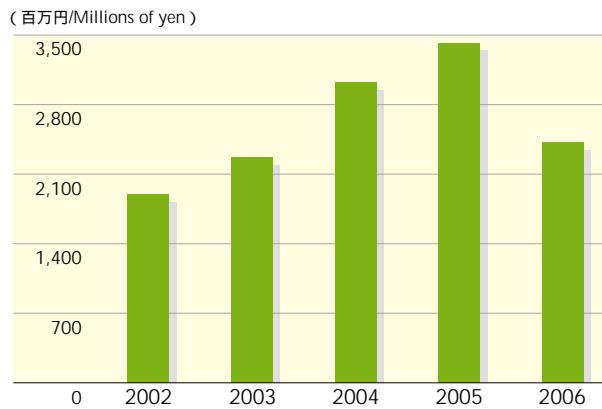
売上高 Net sales



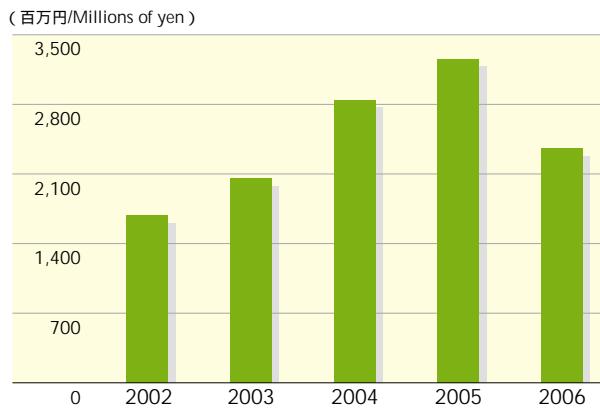
売上総利益 Gross profit



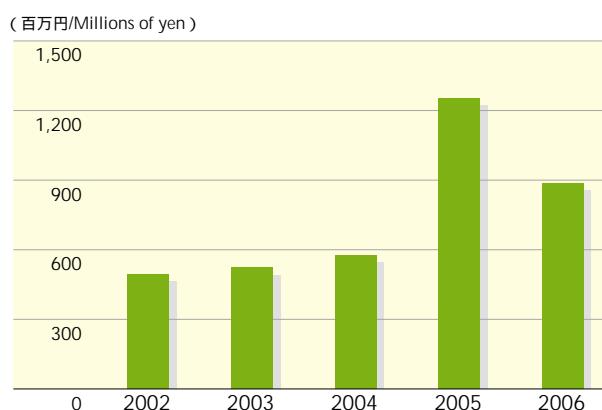
営業利益 Operating income



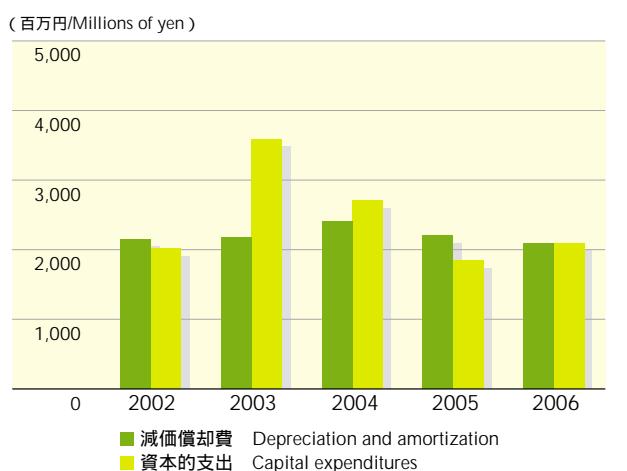
経常利益 Ordinary income



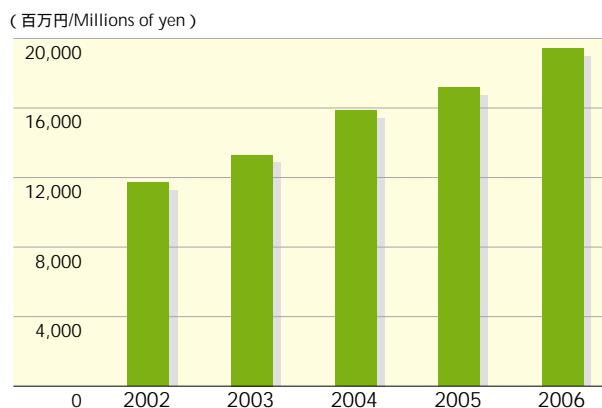
当期純利益 Net income



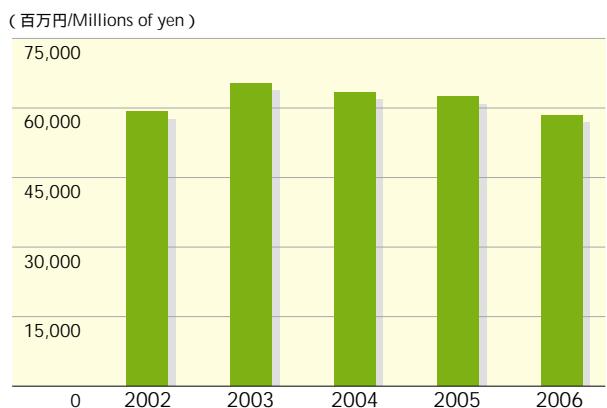
減価償却費・資本的支出 Depreciation and amortization / Capital expenditures



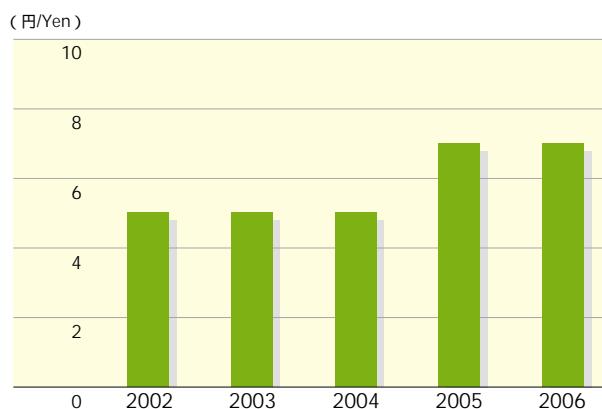
純資産額 Total net assets



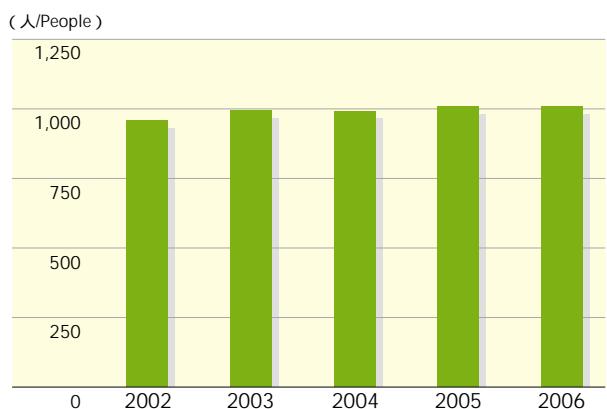
総資産額 Total assets



一株当たり配当金 Dividends per share



従業員数 Number of employees

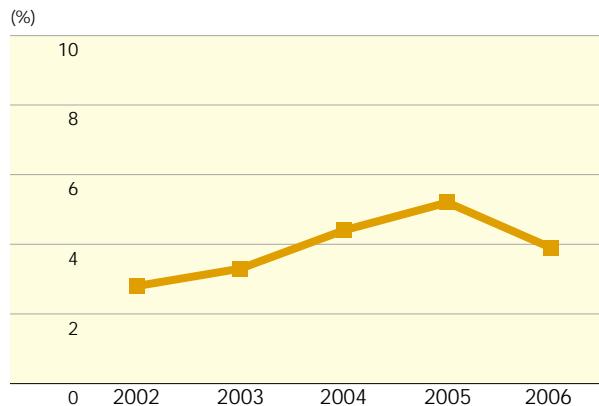


## 収益性 / Profitability

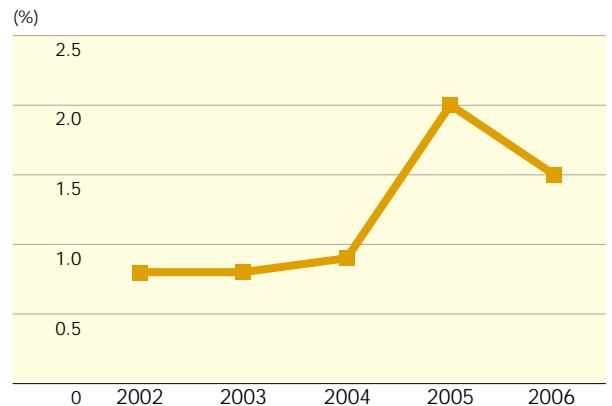
(%)

|            |                           | 2002 | 2003 | 2004 | 2005 | 2006 |
|------------|---------------------------|------|------|------|------|------|
| 使用総資本経常利益率 | Ordinary income on assets | 2.8  | 3.3  | 4.4  | 5.2  | 3.9  |
| 使用総資本利益率   | Return on assets          | 0.8  | 0.8  | 0.9  | 2.0  | 1.5  |
| 売上高営業利益率   | Operating margin          | 2.7  | 3.0  | 3.8  | 4.5  | 3.3  |
| 売上高経常利益率   | Ordinary margin           | 2.4  | 2.7  | 3.5  | 4.3  | 3.2  |
| 売上高利益率     | Return on sales           | 0.7  | 0.7  | 0.7  | 1.6  | 1.2  |
| 自己資本利益率    | Return on equity          | 4.3  | 4.2  | 4.0  | 7.6  | 5.1  |

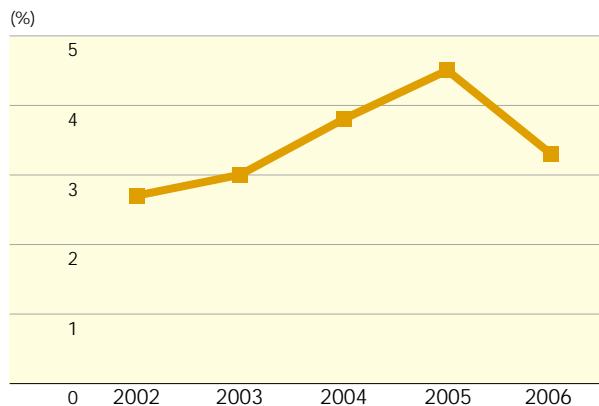
使用総資本経常利益率 Ordinary income on assets



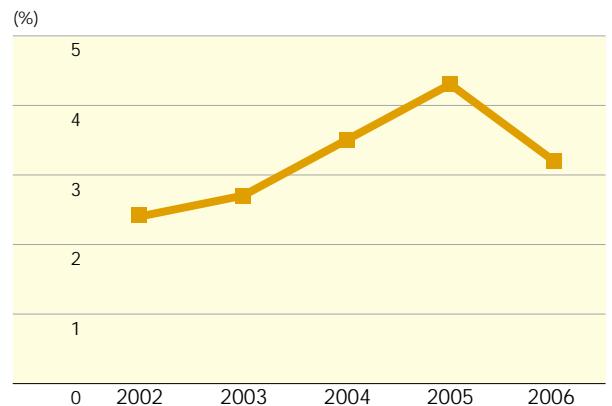
使用総資本利益率 Return on assets



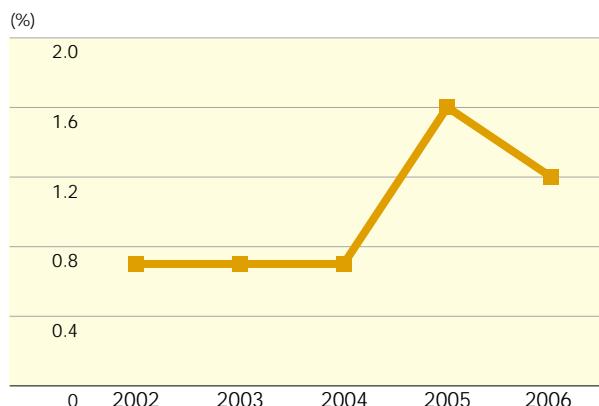
売上高営業利益率 Operating margin



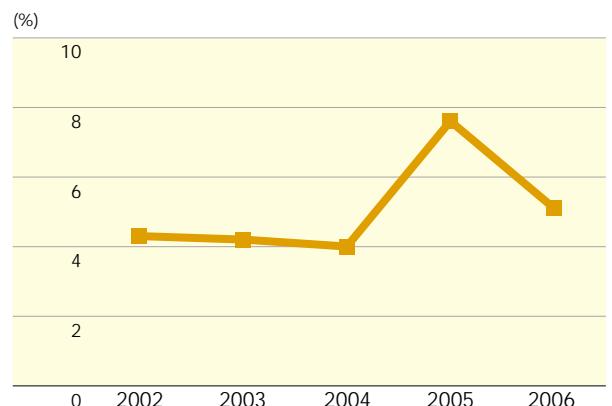
売上高経常利益率 Ordinary margin



売上高利益率 Return on sales



自己資本利益率 Return on equity



## 安定性 / Stability

(%)

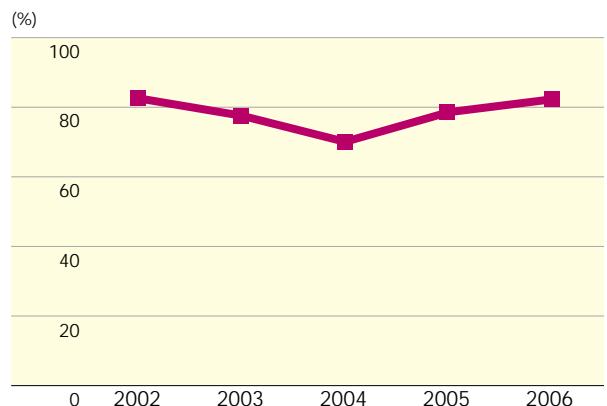
|                   |   | 2002  | 2003  | 2004  | 2005  | 2006  |
|-------------------|---|-------|-------|-------|-------|-------|
| 自己資本比率            | Equity ratio                            | 19.8  | 20.3  | 25.0  | 27.5  | 29.9  |
| 当座比率              | Quick ratio                             | 82.5  | 77.5  | 70.0  | 78.5  | 82.2  |
| 流動比率              | Current ratio                           | 111.8 | 108.3 | 98.9  | 109.0 | 118.7 |
| 固定比率              | Fixed assets/shareholders' equity ratio | 219.6 | 214.6 | 180.6 | 169.1 | 157.7 |
| 固定長期適合率           | Fixed assets/liability ratio            | 94.6  | 97.6  | 110.2 | 97.0  | 90.5  |
| インタレストカバレッジレシオ(倍) | Interest coverage ratio (times)         | 10.8  | 10.4  | 19.1  | 16.2  | 19.7  |

営業キャッシュ・フロー / 利息の支払額 Cash flows from operating activities/Interest paid

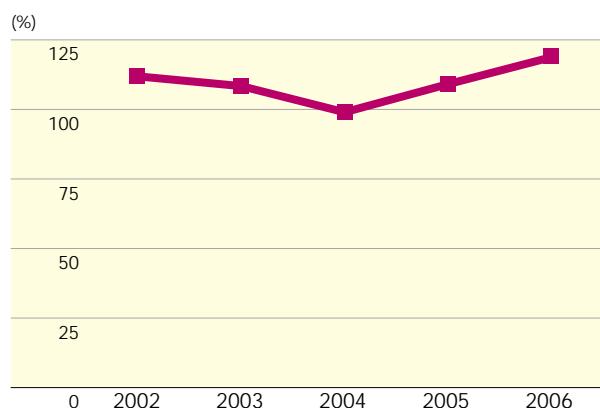
自己資本比率 Equity ratio



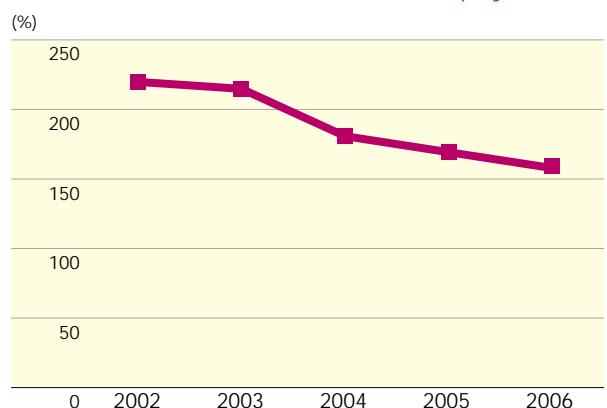
当座比率 Quick ratio



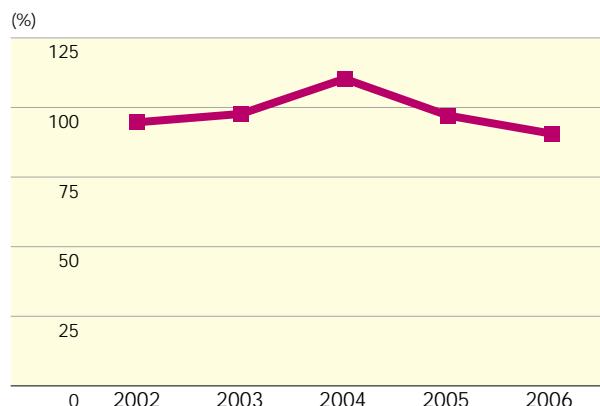
流動比率 Current ratio



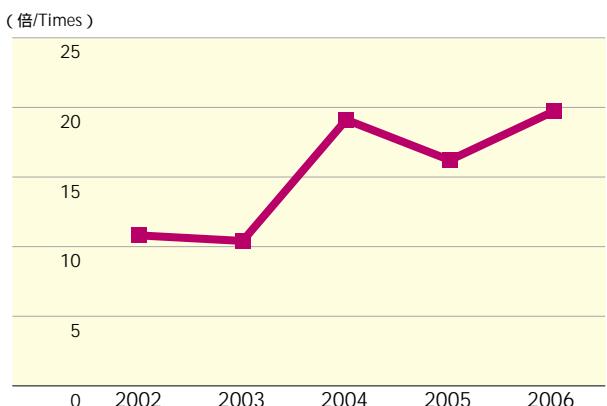
固定比率 Fixed assets / shareholders' equity ratio



固定長期適合率 Fixed assets / liability ratio



インタレストカバレッジレシオ Interest coverage ratio



## 効率性 / Efficiency

(回 /Times)

|          |                               | 2002 | 2003 | 2004 | 2005 | 2006 |
|----------|-------------------------------|------|------|------|------|------|
| 使用総資本回転率 | Total asset turnover          | 1.2  | 1.2  | 1.2  | 1.2  | 1.2  |
| 売上債権回転率  | Receivable turnover           | 3.1  | 3.3  | 3.5  | 3.6  | 3.7  |
| 固定資産回転率  | Tangible fixed asset turnover | 2.7  | 2.8  | 2.8  | 2.6  | 2.6  |

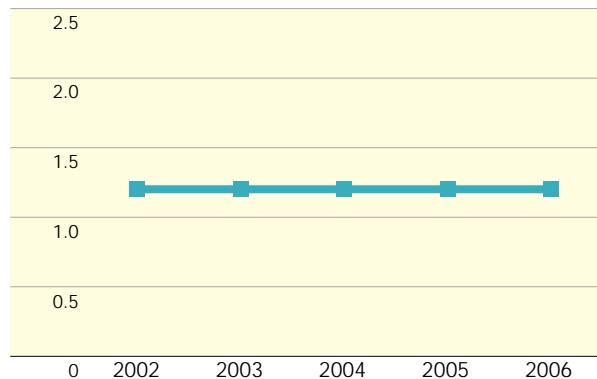
## その他 / Others

(百万円 /Millions of yen)

|               |                              | 2002   | 2003   | 2004   | 2005   | 2006   |
|---------------|------------------------------|--------|--------|--------|--------|--------|
| 一株当たり純資産(円)   | Total assets per share (yen) | 228.35 | 236.67 | 243.09 | 261.58 | 266.66 |
| 一株当たり当期純利益(円) | Net income per share (yen)   | 9.68   | 9.72   | 8.98   | 18.36  | 13.51  |
| フリーキャッシュ・フロー  | Free cash flow               | 2,040  | 2,978  | 2,214  | 2,852  | 982    |

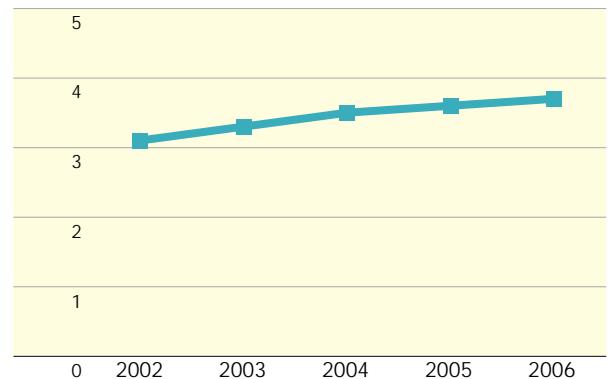
### 使用総資本回転率 Total asset turnover

(回/Times)



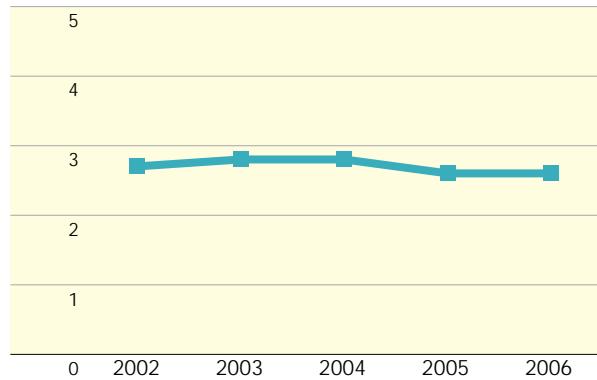
### 売上債権回転率 Receivable turnover

(回/Times)



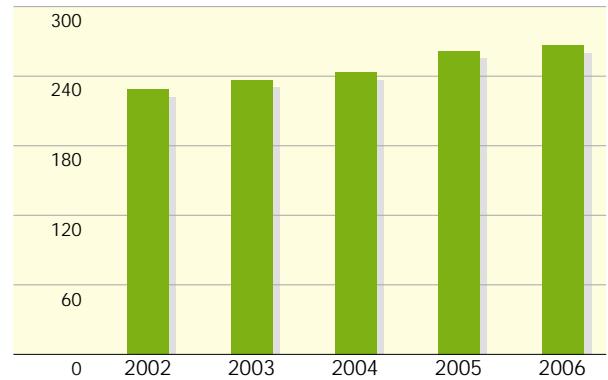
### 固定資産回転率 Tangible fixed asset turnover

(回/Times)



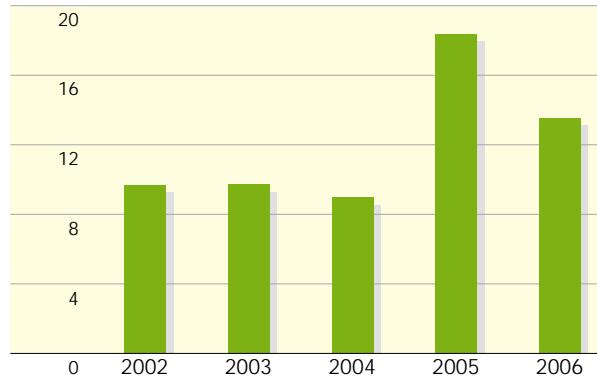
### 一株当たり純資産 Total assets per share

(円/Yen)



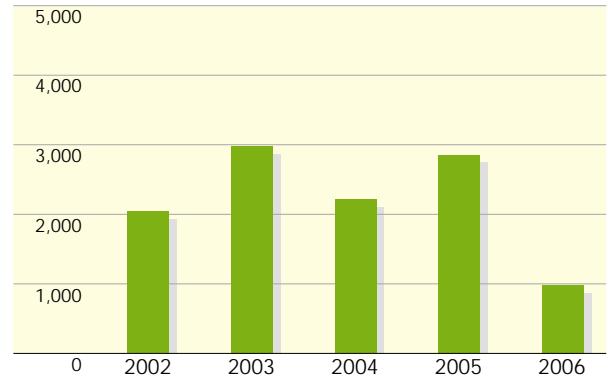
### 一株当たり当期純利益 Net income per share

(円/Yen)



### フリーキャッシュ・フロー Free cash flow

(百万円/Millions of yen)



# 連結損益計算書 / Consolidated Statements of Income

|   |   |        |        |        |        |        | (百万円 /Millions of yen) |
|---|---|--------|--------|--------|--------|--------|------------------------|
| 12月31日で終了した各年度 (Fiscal years ended December 31) |   | 2002   | 2003   | 2004   | 2005   | 2006   | 前年比増減額<br>Change       |
| 売上高   | Net Sales   | 71,159 | 75,364 | 80,313 | 76,324 | 72,966 | (3,357)                |
| 売上原価  | Cost of sales   | 51,837 | 54,142 | 57,547 | 54,306 | 52,126 | (2,180)                |
| 売上総利益   | Gross profit  | 19,321 | 21,221 | 22,766 | 22,017 | 20,840 | (1,177)                |
| 販売費及び一般管理費                                      | Selling, general and administrative expenses            | 17,428 | 18,954 | 19,743 | 18,600 | 18,424 | (176)                  |
| 営業利益  | Operating income  | 1,893  | 2,267  | 3,022  | 3,416  | 2,415  | (1,000)                |
| 営業外収益   | Nonoperating income                                     |        |        |        |        |        |                        |
| 1 受取利息  | Interest income   | 3      | 3      | 1      | 0      | 2      | 1                      |
| 2 受取配当金   | Dividend income   | 24     | 21     | 26     | 28     | 33     | 5                      |
| 3 受入賃貸料   | Rental income   | 64     | 66     | 76     | 73     | 73     | 0                      |
| 4 為替差益  | Foreign currency exchange gain                          | 8      | 4      | 2      | 5      | 4      | (0)                    |
| 5 雜収入   | Other nonoperating income                               | 134    | 123    | 104    | 85     | 56     | (28)                   |
| 営業外費用   | Nonoperating expenses                                   |        |        |        |        |        |                        |
| 1 支払利息  | Interest expenses                                       | 377    | 354    | 344    | 285    | 178    | (106)                  |
| 2 雜損失   | Other nonoperating expenses                             | 69     | 77     | 45     | 67     | 51     | (16)                   |
| 経常利益  | Ordinary income   | 1,681  | 2,053  | 2,843  | 3,256  | 2,356  | (899)                  |
| 特別利益  | Extraordinary income                                    |        |        |        |        |        |                        |
| 1 固定資産売却益                                       | Gain on sales of fixed assets                           | 249    | 282    | 16     | 0      | 774    | 774                    |
| 2 投資有価証券売却益                                     | Gain on sales of investment securities                  | 73     | —      | 0      | 42     | 0      | (42)                   |
| 3 貸倒引当金戻入益                                      | Reversal of allowance for doubtful accounts             | —      | 13     | 9      | 1      | 5      | 4                      |
| 4 受取違約金   | Amount of received from damages for breach of contact   | —      | —      | —      | —      | 28     | 28                     |
| 5 退職給付引当金戻入益                                    | Gain on reversal of accrued pension liabilities         | —      | —      | —      | —      | 12     | 12                     |
| 6 その他   | Others  | 37     | 0      | 1      | 0      | 27     | 27                     |
| 特別損失  | Extraordinary loss                                      |        |        |        |        |        |                        |
| 1 役員退職慰労金                                       | Directors' retirement benefits                          | 25     | 28     | 20     | —      | —      | —                      |
| 2 役員退職慰労引当金繰入額                                  | Transfer to directors' retirement benefits reserve      | —      | —      | 138    | —      | —      | —                      |
| 3 固定資産除却・売却損                                    | Loss on sales and disposal of fixed assets              | 214    | 382    | 429    | 152    | 419    | 266                    |
| 4 減損損失  | Loss on impairment                                      | —      | —      | —      | —      | 436    | 436                    |
| 5 棚卸資産処分損                                       | Loss on disposal of inventories                         | 141    | 305    | 306    | 355    | 191    | (163)                  |
| 6 ゴルフ会員権評価損                                     | Loss on revaluation of memberships                      | 50     | 3      | 115    | —      | 2      | 2                      |
| 7 投資有価証券売却損                                     | Loss on sales of investment securities                  | 22     | 0      | 3      | —      | —      | —                      |
| 8 投資有価証券評価損                                     | Loss on revaluation of investment securities            | 138    | 3      | 51     | 3      | 137    | 133                    |
| 9 確定拠出年金制度移行損失                                  | Loss on transition to defined contribution pension plan | —      | —      | —      | 168    | —      | (168)                  |
| 10 その他  | Others  | 90     | 172    | 122    | 69     | 81     | 12                     |
| 税金等調整前当期純利益                                     | Income before income taxes and minority interests       | 1,357  | 1,454  | 1,684  | 2,550  | 1,936  | (614)                  |
| 法人税、住民税及び事業税                                    | Income, residential and enterprise taxes                | 649    | 1,144  | 1,241  | 1,144  | 1,239  | 94                     |
| 過年度未払法人税等戻入額                                    | Reversal of income taxes payable for previous periods   | —      | —      | (43)   | —      | —      | —                      |
| 法人税等調整額   | Adjustment for income taxes                             | 76     | (302)  | (257)  | 14     | (337)  | (257)                  |
| 少数株主利益  | Minority interests                                      | 135    | 88     | 167    | 138    | 151    | 13                     |
| 当期純利益   | Net income  | 495    | 523    | 576    | 1,253  | 883    | (370)                  |

## 連結貸借対照表 / Consolidated Balance Sheets

|                                |                                    | (百万円 /Millions of yen) |        |        |        |        |                  |
|--------------------------------|------------------------------------|------------------------|--------|--------|--------|--------|------------------|
| 各年12月31日現在 (As of December 31) |                                    | 2002                   | 2003   | 2004   | 2005   | 2006   | 前年比増減額<br>Change |
| <b>資産の部 ASSETS</b>             |                                    |                        |        |        |        |        |                  |
| 流動資産                           | Current assets                     |                        |        |        |        |        |                  |
| 1 現金及び預金                       | Cash and deposits                  | 1,736                  | 2,811  | 2,605  | 3,421  | 2,306  | (1,115)          |
| 2 受取手形及び売掛金                    | Notes and accounts receivable      | 22,883                 | 23,446 | 21,974 | 20,607 | 19,015 | (1,591)          |
| 3 有価証券                         | Marketable securities              | 49                     | 49     | —      | —      | —      | —                |
| 4 備品                           | Inventories                        | 8,175                  | 9,531  | 9,271  | 8,422  | 8,429  | 6                |
| 5 繰延税金資産                       | Deferred tax assets                | 149                    | 238    | 324    | 338    | 450    | 112              |
| 6 前払費用                         | Prepaid expenses                   | 109                    | 162    | 146    | 143    | 132    | (11)             |
| 7 その他                          | Other current assets               | 377                    | 584    | 438    | 464    | 506    | 41               |
| 8 貸倒引当金                        | Allowance for doubtful accounts    | (49)                   | (51)   | (47)   | (45)   | (32)   | 12               |
| 流動資産合計                         | Total current assets               | 33,432                 | 36,774 | 34,714 | 33,353 | 30,807 | (2,545)          |
| 固定資産                           | Fixed assets                       |                        |        |        |        |        |                  |
| (1) 有形固定資産                     | Tangible fixed assets              |                        |        |        |        |        |                  |
| 1 建物                           | Buildings                          | 7,539                  | 8,050  | 8,712  | 8,404  | 8,154  | (250)            |
| 2 構築物                          | Structures                         | 1,299                  | 1,490  | 1,532  | 1,483  | 1,378  | (105)            |
| 3 機械装置及び運搬具                    | Machinery, equipment and vehicles  | 5,093                  | 5,816  | 5,760  | 5,410  | 4,864  | (546)            |
| 4 工具器具備品                       | Tools, furniture and fixtures      | 321                    | 361    | 391    | 351    | 292    | (58)             |
| 5 土地                           | Land                               | 6,564                  | 7,654  | 7,704  | 7,700  | 7,087  | (613)            |
| 6 建設仮勘定                        | Construction in progress           | 431                    | 794    | 193    | 669    | 203    | (466)            |
| 有形固定資産合計                       | Total tangible fixed assets        | 21,250                 | 24,167 | 24,295 | 24,020 | 21,980 | (2,039)          |
| (2) 無形固定資産                     | Intangible fixed assets            |                        |        |        |        |        |                  |
| 1 借地権                          | Leasehold                          | 11                     | 11     | 11     | 11     | 11     | —                |
| 2 のれん                          | Goodwill                           | 1,237                  | 1,176  | 1,037  | 1,001  | 924    | (77)             |
| 3 ソフトウェア                       | Software                           | 294                    | 220    | 174    | 142    | 169    | 26               |
| 4 その他                          | Other intangible fixed assets      | 526                    | 522    | 420    | 399    | 386    | (13)             |
| 無形固定資産合計                       | Total intangible fixed assets      | 2,069                  | 1,930  | 1,643  | 1,554  | 1,491  | (63)             |
| (3) 投資その他の資産                   | Investments and other assets       |                        |        |        |        |        |                  |
| 1 投資有価証券                       | Investment securities              | 1,012                  | 1,376  | 1,624  | 2,239  | 1,940  | (298)            |
| 2 長期貸付金                        | Long-term loans receivable         | 35                     | 28     | 22     | 10     | 7      | (3)              |
| 3 長期前払費用                       | Long-term prepaid expenses         | 227                    | 210    | 190    | 204    | 208    | 4                |
| 4 繰延税金資産                       | Deferred tax assets                | 737                    | 413    | 444    | 398    | 597    | 198              |
| 5 長期預金                         | Long-term deposits                 |                        |        |        |        | 500    | 500              |
| 6 その他                          | Other investments and other assets | 441                    | 447    | 440    | 639    | 825    | 186              |
| 7 貸倒引当金                        | Allowance for doubtful accounts    | (103)                  | (68)   | (51)   | (60)   | (50)   | 10               |
| 投資その他の資産合計                     | Total investments and other assets | 2,350                  | 2,408  | 2,670  | 3,432  | 4,030  | 597              |
| 固定資産合計                         | Total fixed assets                 | 25,670                 | 28,505 | 28,609 | 29,007 | 27,501 | (1,505)          |
| 資産合計                           | Total assets                       | 59,102                 | 65,279 | 63,323 | 62,360 | 58,309 | (4,051)          |

(百万円 /Millions of yen)

| 各年12月31日現在 (As of December 31) |               | 2002   | 2003          | 2004          | 2005          | 2006          | 前年比増減額<br>Change      |
|--------------------------------|---------------|--|---------------|---------------|---------------|---------------|-----------------------|
| <b>負債の部 LIABILITIES</b>        |               |  |               |               |               |               |                       |
|                                | <b>流動負債</b>   |  |               |               |               |               |                       |
| 1                              | 支払手形及び買掛金     | Notes and accounts payable                   | 6,940         | 7,572         | 7,196         | 6,639         | 6,050 (589)           |
| 2                              | 短期借入金         | Short-term debt                              | 9,859         | 9,172         | 7,784         | 8,670         | 5,003 (3,667)         |
| 3                              | 1年以内償還社債      | Bonds redeemable within 1 year               | —             | —             | 5,000         | —             | —                     |
| 4                              | 未払金           | Other payables                               | 4,359         | 5,164         | 4,561         | 5,035         | 5,499 464             |
| 5                              | 未払酒税          | Accrued liquor tax                           | 6,894         | 7,997         | 7,867         | 7,398         | 7,241 (156)           |
| 6                              | 未払消費税等        | Accrued consumption tax                      | 603           | 863           | 584           | 521           | 282 (238)             |
| 7                              | 未払法人税等        | Accrued income tax                           | 281           | 850           | 831           | 704           | 674 (30)              |
| 8                              | 賞与引当金         | Allowance for employees' bonuses             | 83            | 84            | 78            | 73            | 70 (3)                |
| 9                              | 役員賞与引当金       | Allowance for executive bonuses              |               |               |               | 61            | 61                    |
| 10                             | 未払費用          | Accrued expenses                             | 206           | 200           | 215           | 209           | 207 (2)               |
| 11                             | 預り金           | Deposits payable                             | 147           | 215           | 208           | 316           | 277 (39)              |
| 12                             | その他           | Other current liabilities                    | 515           | 1,845         | 785           | 1,028         | 581 (446)             |
|                                | <b>流動負債合計</b> | <b>Total current liabilities</b>             | <b>29,891</b> | <b>33,967</b> | <b>35,111</b> | <b>30,598</b> | <b>25,950 (4,648)</b> |
|                                | <b>固定負債</b>   |  |               |               |               |               |                       |
| 1                              | 新株予約権付社債      | Warrant Bonds                                | 5,000         | 5,000         | —             | 4,000         | 3,984 (16)            |
| 2                              | 長期借入金         | Long-term debt                               | 6,081         | 6,319         | 3,472         | 1,902         | 3,949 (2,047)         |
| 3                              | 長期預り金         | Long-term deposits payable                   | 3,080         | 3,152         | 3,143         | 3,205         | 3,254 48              |
| 4                              | 退職給付引当金       | Allowance for employees' retirement benefits | 1,155         | 1,254         | 1,450         | 938           | 1,021 83              |
| 5                              | 役員退職慰労引当金     | Allowance for directors' retirement benefits | 100           | 84            | 271           | 214           | 251 37                |
| 6                              | その他           | Other long-term liabilities                  | 41            | 116           | 1,778         | 2,502         | 483 (2,018)           |
|                                | <b>固定負債合計</b> | <b>Total long-term liabilities</b>           | <b>15,458</b> | <b>15,927</b> | <b>10,116</b> | <b>12,762</b> | <b>12,944 181</b>     |
|                                | <b>負債合計</b>   | <b>Total liabilities</b>                     | <b>45,349</b> | <b>49,895</b> | <b>45,228</b> | <b>43,361</b> | <b>38,894 (4,466)</b> |

(百万円 /Millions of yen)

| 各年12月31日現在 (As of December 31)   |  | 2002   | 2003   | 2004   | 2005   | 2006   | 前年比増減額<br>Change |
|----------------------------------|--|--------|--------|--------|--------|--------|------------------|
| <b>少数株主持分 MINORITY INTERESTS</b> |  |        |        |        |        |        |                  |
| 少数株主持分                           | Minority interests   | 2,065  | 2,104  | 2,255  | 1,843  | —      | (1,843)          |
| <b>資本の部 SHAREHOLDERS' EQUITY</b> |  |        |        |        |        |        |                  |
| 資本金                              | Common stock   | 5,350  | 5,867  | 6,938  | 6,938  | —      | (6,938)          |
| 資本剰余金                            | Capital surplus  | 3,935  | 4,477  | 5,540  | 5,568  | —      | (5,568)          |
| 利益剰余金                            | Retained earnings  | 2,543  | 2,779  | 3,043  | 3,973  | —      | (3,973)          |
| その他有価証券評価差額金                     | Valuation difference of other securities                       | (17)   | 185    | 351    | 717    | —      | (717)            |
| 自己株式                             | Treasury stock   | (123)  | (29)   | (34)   | (41)   | —      | 41               |
| 資本合計                             | Total shareholders' equity                                     | 11,687 | 13,280 | 15,839 | 17,156 | —      | (17,156)         |
| 負債、少数株主持分<br>及び資本合計              | Total liabilities, minority interests and shareholders' equity | 59,102 | 65,279 | 63,323 | 62,360 | —      | (62,360)         |
| <b>純資産の部 NET ASSETS</b>          |  |        |        |        |        |        |                  |
| 資本金                              | Common stock   | —      | —      | —      | —      | 6,946  | 6,946            |
| 資本剰余金                            | Capital surplus  | —      | —      | —      | —      | 5,577  | 5,577            |
| 利益剰余金                            | Retained earnings  | —      | —      | —      | —      | 4,344  | 4,344            |
| 自己株式                             | Treasury stock   | —      | —      | —      | —      | (47)   | (47)             |
| 株主資本合計                           | Total shareholders' equity                                     | —      | —      | —      | —      | 16,820 | 16,820           |
| その他有価証券評価差額金                     | Valuation difference of other securities                       | —      | —      | —      | —      | 619    | 619              |
| 繰延ヘッジ損益                          | Deferred hedging gains (losses)                                | —      | —      | —      | —      | 0      | 0                |
| 評価・換算差額等合計                       | Total valuation translation adjustments                        | —      | —      | —      | —      | 620    | 620              |
| 少数株主持分                           | Minority interests   | —      | —      | —      | —      | 1,974  | 1,974            |
| 純資産合計                            | Total net assets   | —      | —      | —      | —      | 19,414 | 19,414           |
| 負債純資産合計                          | Total liabilities and net assets                               | —      | —      | —      | —      | 58,309 | 58,309           |

# 連結キャッシュ・フロー計算書 / Consolidated Statements of Cash Flows

(百万円 /Millions of yen)

| 12月31日に終了した各年度 (For the year ended December 31) |  | 2002    | 2003    | 2004    | 2005    | 2006    |
|---|--|---------|---------|---------|---------|---------|
| 営業活動によるキャッシュ・フロー -                              | Cash flows from operating activities                                 |         |         |         |         |         |
| 税金等調整前当期純利益                                     | Income before income taxes and minority interests                    | 1,357   | 1,454   | 1,684   | 2,550   | 1,936   |
| 減価償却費   | Depreciation and amortization  | 2,152   | 2,173   | 2,408   | 2,207   | 2,095   |
| 連結調整勘定償却額                                       | Amortization of consolidation adjustments                            | 125     | 130     | 139     | 76      | —       |
| のれんの償却額   | Amortization of goodwill   | —       | —       | —       | —       | 77      |
| 退職給付引当金の増加額(減少額)                                | Increase (decrease) in allowance for employees' retirement benefits  | 141     | (503)   | 196     | (512)   | 83      |
| 役員退職慰労引当金の増加額(減少額)                              | Increase (decrease) in allowance for directors' retirement benefits  | —       | —       | 187     | (57)    | 37      |
| 貸倒引当金の増加額(減少額)                                  | Increase (decrease) in allowance for doubtful accounts               | 47      | (40)    | (21)    | 7       | (23)    |
| 受取利息及び受取配当金                                     | Interest and dividend income   | (28)    | (24)    | (27)    | (29)    | (36)    |
| 支払利息  | Interest expenses  | 377     | 354     | 344     | 285     | 178     |
| 投資有価証券売却損益                                      | Loss (gain) on sales of investment securities                        | (50)    | 0       | 3       | (42)    | (0)     |
| 投資有価証券評価損                                       | Loss on revaluation of investment securities                         | 138     | 3       | 51      | 3       | 137     |
| 固定資産売却益   | Gain on sales of fixed assets  | (249)   | (282)   | (16)    | 0       | (774)   |
| 固定資産除売却損  | Loss on sales and disposal of fixed assets                           | 214     | 382     | 429     | 152     | 419     |
| ゴルフ会員権評価損                                       | Loss on revaluation of memberships                                   | 50      | 3       | 115     | —       | 2       |
| 棚卸資産処分損   | Loss on disposal of inventories                                      | 141     | 305     | 306     | 355     | 191     |
| 確定拠出年金制度移行損失                                    | Loss on transition to defined contribution pension plan              | —       | —       | —       | 168     | —       |
| 減損損失  | Impairment losses  | —       | —       | —       | —       | 436     |
| 売上債権の減少額(増加額)                                   | Decrease (increase) in trade receivables                             | (267)   | (484)   | 1,471   | 1,367   | 1,591   |
| 棚卸資産の減少額(増加額)                                   | Decrease (Increase) in inventories                                   | (887)   | (808)   | (45)    | 492     | (198)   |
| 仕入債務の増加額(減少額)                                   | Increase (decrease) in accounts payable                              | 321     | 562     | (376)   | (556)   | (589)   |
| 未払酒税の増加額(減少額)                                   | Increase (decrease) in accrued liquor tax                            | 1,624   | 1,004   | (130)   | (468)   | (156)   |
| その他の流動資産の減少額(増加額)                               | Decrease (increase) in other current assets                          | (17)    | (255)   | 160     | (26)    | (299)   |
| その他の流動負債の増加額(減少額)                               | Increase (decrease) in other current liabilities                     | 156     | 433     | (187)   | 255     | 100     |
| その他の固定負債の増加額(減少額)                               | Increase (decrease) in other fixed liabilities                       | 102     | 52      | 1,678   | 552     | (185)   |
| その他   | Others   | 8       | 211     | (285)   | (439)   | (155)   |
| 小計  | Subtotal   | 5,461   | 4,673   | 8,086   | 6,344   | 4,868   |
| 利息及び配当金の受取額                                     | Interest and dividends received                                      | 28      | 24      | 28      | 29      | 34      |
| 利息の支払額  | Interest paid  | (374)   | (363)   | (340)   | (293)   | (180)   |
| 法人税等の支払額  | Income taxes paid  | (1,074) | (559)   | (1,264) | (1,337) | (1,159) |
| 営業活動によるキャッシュ・フロー -                              | Net cash provided by operating activities                            | 4,041   | 3,774   | 6,508   | 4,742   | 3,562   |
| 投資活動によるキャッシュ・フロー -                              | Cash flows from investing activities                                 |         |         |         |         |         |
| 定期預金の預入による支出                                    | Decrease in time deposits  | (3)     | (4)     | (4)     | (4)     | (4)     |
| 定期預金の払戻による収入                                    | Increase in time deposits  | 30      | 4       | 4       | 4       | 4       |
| 長期預金の預入による支出                                    | Disbursements to long-term deposits                                  | —       | —       | —       | —       | (500)   |
| 固定資産の取得による支出                                    | Payments for acquisition of fixed assets                             | (2,543) | (1,753) | (4,250) | (1,429) | (2,510) |
| 固定資産の除売却による収支                                   | Payments for (proceeds from) disposal or sales of fixed assets       | 291     | 1,043   | 24      | (47)    | 522     |
| 投資有価証券の取得による支出                                  | Payments for acquisition of investment securities                    | (6)     | (16)    | (42)    | (38)    | (5)     |
| 投資有価証券の売却による収入                                  | Proceeds from sales of investment securities                         | 418     | 0       | 13      | 80      | 0       |
| 連結範囲の変更を伴う子会社株式取得による支出                          | Payments for acquisition of stock in newly consolidated subsidiaries | —       | 62      | —       | —       | —       |
| 連結範囲の変更を伴う子会社株式売却による収入                          | Proceeds from sales of stock in newly consolidated subsidiaries      | —       | 3       | —       | —       | —       |
| 子会社株式の追加取得による支出                                 | Payments for purchase of shares of consolidated subsidiaries         | —       | —       | —       | (487)   | —       |
| 貸付金の回収による収入                                     | Proceeds from collection of loans                                    | 12      | 8       | 7       | 15      | 5       |
| その他   | Others   | (200)   | (143)   | (46)    | 16      | (91)    |
| 投資活動によるキャッシュ・フロー -                              | Net cash used in investing activities                                | (2,001) | (796)   | (4,294) | (1,889) | (2,579) |
| 財務活動によるキャッシュ・フロー -                              | Cash flows from financing activities                                 |         |         |         |         |         |
| 短期借入金の純増減額                                      | Net decrease (increase) in short-term loans payable                  | (1,830) | (3,582) | (1,060) | 1,350   | (2,700) |
| 長期借入による収入                                       | Proceeds from long-term loans payable                                | 2,500   | 3,681   | —       | 600     | 3,200   |
| 長期借入金の返済による支出                                   | Payments for long-term loans payable                                 | (2,934) | (2,881) | (3,174) | (2,634) | (2,120) |
| 新株発行による収入                                       | Proceeds from issuance of new shares                                 | —       | 1,032   | 2,133   | —       | —       |
| 新株予約権付社債の発行による収入                                | Proceeds from issuance of warrant bonds                              | —       | —       | —       | 4,000   | —       |
| 社債償還による支出                                       | Payments for redemption of bonds                                     | —       | —       | —       | (5,000) | —       |
| 配当金の支払額   | Dividends paid   | (255)   | (256)   | (279)   | (324)   | (457)   |
| 少数株主への配当金の支払額                                   | Dividends paid to minority interests                                 | (16)    | (16)    | (12)    | (20)    | (14)    |
| その他   | Others   | (6)     | 120     | (28)    | (7)     | (5)     |
| 財務活動によるキャッシュ・フロー -                              | Net cash used in (provided by) financing activities                  | (2,543) | (1,902) | (2,420) | (2,036) | (2,098) |
| 現金及び現金同等物の増加額(減少額)                              | Net increase (decrease) in cash and cash equivalents                 | (502)   | 1,075   | (206)   | 816     | (1,115) |
| 現金及び現金同等物の期首残高                                  | Cash and cash equivalents at beginning of period                     | 2,234   | 1,731   | 2,807   | 2,601   | 3,417   |
| 現金及び現金同等物の期末残高                                  | Cash and cash equivalent at end of period                            | 1,731   | 2,807   | 2,601   | 3,417   | 2,301   |

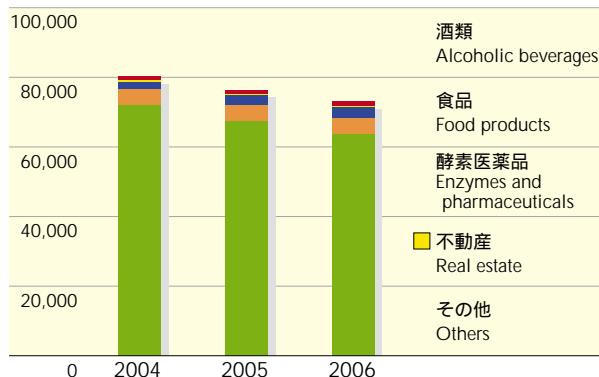
## セグメント情報 / Business Segment Information

### 売上高 / Net Sales

(百万円 /Millions of yen)

|       |                             | 2004   | 2005   | 2006   |
|-------|-----------------------------|--------|--------|--------|
| 酒類    | Alcoholic beverages         | 71,977 | 67,464 | 63,491 |
| 食品    | Food products               | 4,377  | 4,420  | 4,645  |
| 酵素医薬品 | Enzymes and pharmaceuticals | 2,282  | 2,804  | 3,154  |
| 不動産   | Real estate                 | 409    | 371    | 364    |
| その他   | Others                      | 1,266  | 1,263  | 1,310  |
| 合計    | Total                       | 80,313 | 76,324 | 72,966 |

(百万円/Millions of yen)

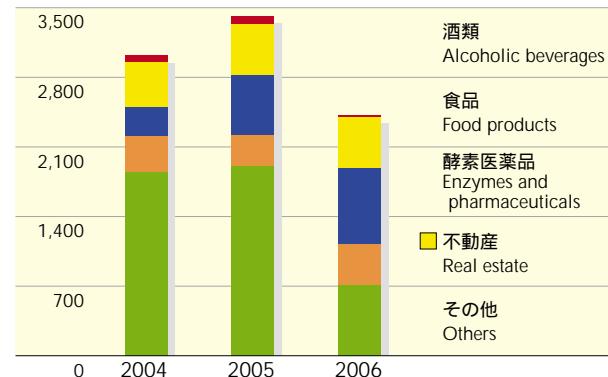


### 営業利益 / Operating Income

(百万円 /Millions of yen)

|       |                             | 2004  | 2005  | 2006  |
|-------|-----------------------------|-------|-------|-------|
| 酒類    | Alcoholic beverages         | 1,849 | 1,908 | 711   |
| 食品    | Food products               | 352   | 310   | 412   |
| 酵素医薬品 | Enzymes and pharmaceuticals | 301   | 602   | 755   |
| 不動産   | Real estate                 | 449   | 507   | 518   |
| その他   | Others                      | 70    | 88    | 17    |
| 合計    | Total                       | 3,022 | 3,416 | 2,415 |

(百万円/Millions of yen)

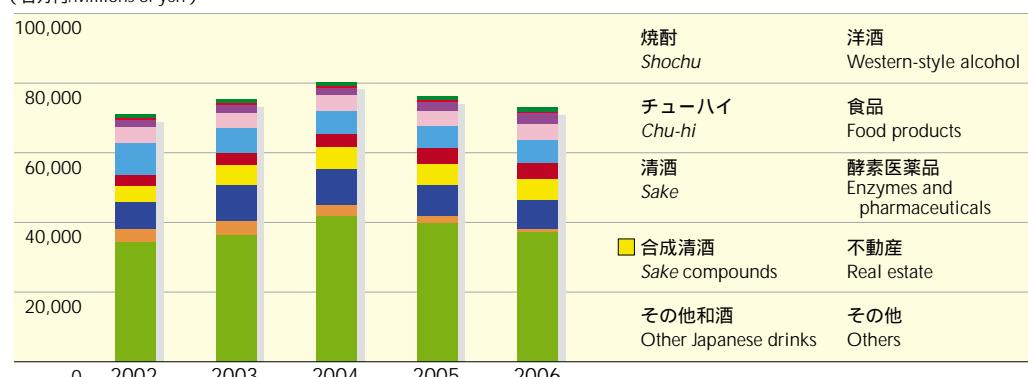


### セグメント別売上高 / Sales by Segment

(百万円 /Millions of yen)

|       |                             | 2002   | 2003   | 2004   | 2005   | 2006   |
|-------|-----------------------------|--------|--------|--------|--------|--------|
| 焼酎    | Shochu                      | 34,360 | 36,455 | 41,731 | 39,817 | 37,049 |
| チューハイ | Chu-hi                      | 3,494  | 3,985  | 3,232  | 1,782  | 1,100  |
| 清酒    | Sake                        | 8,000  | 10,074 | 10,177 | 8,972  | 8,256  |
| 合成清酒  | Sake compounds              | 4,537  | 5,776  | 6,526  | 6,235  | 5,952  |
| その他和酒 | Other Japanese drinks       | 3,116  | 3,511  | 3,600  | 4,315  | 4,710  |
| 洋酒    | Western-style alcohol       | 9,177  | 7,164  | 6,709  | 6,340  | 6,421  |
| 酒類計   | Alcohol total               | 62,688 | 66,967 | 71,977 | 67,464 | 63,491 |
| 食品    | Food products               | 4,618  | 4,381  | 4,377  | 4,420  | 4,645  |
| 酵素医薬品 | Enzymes and pharmaceuticals | 2,068  | 2,337  | 2,282  | 2,804  | 3,154  |
| 不動産   | Real estate                 | 484    | 456    | 409    | 371    | 364    |
| その他   | Others                      | 1,298  | 1,221  | 1,266  | 1,263  | 1,310  |
| 合計    | Total                       | 71,159 | 75,364 | 80,313 | 76,324 | 72,966 |

(百万円/Millions of yen)



## 酒類の課税数量の推移 / Taxable Alcohol Volume

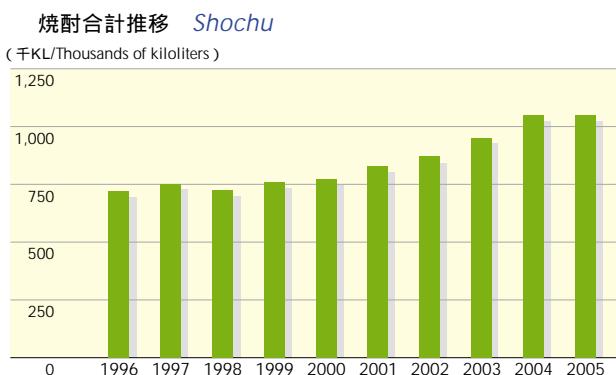
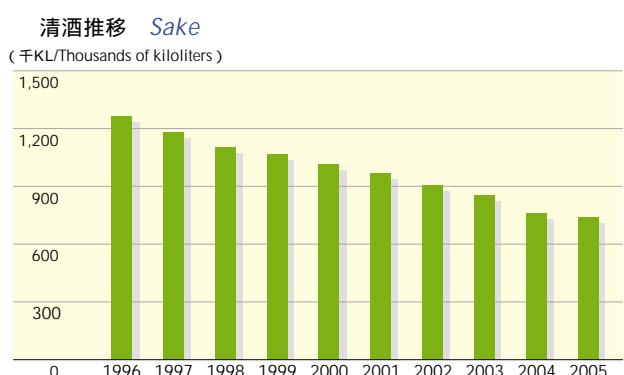
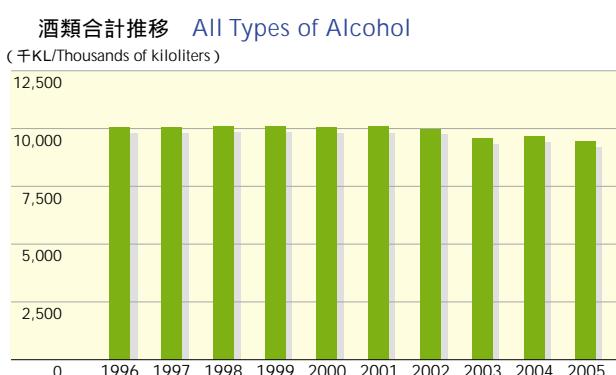
国産分及び輸入分の合計 / Total of Domestic and Imported Beverages

(KL)

| 年 / Year<br>種類 / Type     | 1996                   | 1997       | 1998       | 1999       | 2000       | 2001       | 2002      | 2003      | 2004      | 2005      |
|---------------------------|------------------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|
| 清酒 Sake                   | 1,265,075              | 1,179,686  | 1,102,831  | 1,067,831  | 1,015,503  | 966,758    | 907,950   | 856,376   | 762,931   | 737,676   |
| 合成清酒 Sake compound        | 55,048                 | 54,991     | 54,544     | 56,450     | 60,851     | 63,492     | 66,024    | 65,579    | 63,487    | 64,141    |
| 焼酎 Shochu                 | 甲類 Group A             | 399,954    | 421,726    | 399,202    | 419,680    | 413,442    | 464,953   | 484,641   | 501,473   | 520,548   |
|                           | 乙類 Group B             | 31,856     | 330,720    | 325,109    | 340,556    | 358,121    | 361,613   | 386,840   | 449,350   | 526,566   |
|                           | 計 Subtotal             | 718,517    | 752,446    | 724,330    | 760,239    | 771,572    | 826,580   | 871,475   | 950,827   | 1,047,116 |
| みりん Mirin                 | 95,795                 | 104,956    | 109,291    | 134,937    | 153,207    | 113,552    | 106,045   | 107,879   | 107,737   | 110,312   |
| ビール Beer                  | 6,960,525              | 6,802,946  | 6,256,087  | 5,832,675  | 5,571,660  | 4,931,307  | 4,394,514 | 3,982,913 | 3,917,302 | 3,606,826 |
| 果実酒類 Fruit-wines          | 果実酒 Fruit wine         | 166,827    | 220,608    | 401,141    | 283,110    | 261,286    | 262,257   | 270,459   | 250,999   | 246,687   |
|                           | 甘味果実酒 Sweet fruit wine | 11,525     | 12,405     | 15,889     | 14,927     | 15,544     | 13,547    | 11,217    | 8,331     | 7,371     |
|                           | 計 Subtotal             | 178,342    | 233,014    | 417,031    | 298,030    | 276,836    | 275,808   | 281,673   | 259,335   | 254,059   |
| ウイスキー類 Whiskeys           | ウイスキー Whisky           | 135,722    | 137,677    | 138,811    | 132,139    | 125,791    | 116,269   | 105,504   | 97,778    | 84,533    |
|                           | ブランデー Brandy           | 32,859     | 27,979     | 25,593     | 22,595     | 21,163     | 18,539    | 15,237    | 13,332    | 11,791    |
|                           | 計 Subtotal             | 16,858     | 165,657    | 164,408    | 154,735    | 146,954    | 134,810   | 120,745   | 111,108   | 99,279    |
| スピリッツ類 Spirits            | 29,722                 | 26,973     | 25,024     | 22,176     | 30,777     | 31,044     | 27,004    | 44,599    | 79,081    | 78,289    |
| リキュール類 Liqueurs           | 257,771                | 280,141    | 279,870    | 372,499    | 400,280    | 473,014    | 572,033   | 606,169   | 709,117   | 778,244   |
| 雑酒 Miscellaneous liqueurs | 322,258                | 450,839    | 980,309    | 1,403,783  | 1,636,739  | 2,279,946  | 2,633,313 | 2,607,903 | 2,622,217 | 2,669,503 |
| 合計 Total                  | 10,051,651             | 10,051,634 | 10,113,726 | 10,103,367 | 10,064,376 | 10,096,326 | 9,980,786 | 9,592,698 | 9,662,322 | 9,447,102 |

出典：国税庁 酒税課税状況表

Note: National Tax Agency JAPAN Statistics of liquor taxation



## グループの主要商品 / Key Products of the Oenon Group

### 焼酎 / Shochu

#### しそ焼酎 鍛高譚

北海道白糠町産のしそと大雪山系の清冽な水で仕込んだ爽やかな風味の焼酎です。しその優しい香りが幅広い世代から支持されています。

#### Shiso shochu Tantakatan

Flavored by a variant of the Japanese herb *shiso* from the Hokkaido town of Shiranuka and made with the cold, clear water from Mt. Taisetsu, *Tantakatan shochu* features a refreshing flavor. Its gentle bouquet of *shiso* has earned this shochu a following from wide-ranging age groups.



#### 博多の華 三年貯蔵

厳選された大麦だけを使い、伝統の技で磨きあげた本格焼酎「博多の華」を櫻樽で三年間熟成させました。3年連続モンドセレクション金賞受賞。

#### Hakata no Hana, Sannen Chozo

Using carefully selected barley and an ages-old recipe, *Hakata no Hana shochu* is aged for three years in oak casks. This shochu has earned three consecutive Monde Selection gold medals.



#### グランブルー

北海道知床沖の海深く眠る「知床らうす深層水」を使用。深くまろやかな味わいと、深海をイメージしたブルーのボトルが人気の焼酎です。

#### Grand Bleu

*Shiretoko Raosu* deep sea water taken from the waters off Hokkaido lends depth and mellowness to this popular shochu. The color of the bottle evokes the deep blue of the sea.



#### つくづくし

主原料は筑紫産の二条大麦「ニシノホシ」。水は日田山麓の名水「日田天領水」。焼酎の本場九州「筑紫」の自然の恵みにこだわった本格麦焼酎です。

#### Tsukuzukushi

With the two-rowed barley Nishinohoshi as a key ingredient, this shochu uses Hita Tenryosui water from the base of Mount Hita. A true barley shochu, this beverage evokes a feeling of nature from the Tsukushi area of Kyushu.



#### さつま美人 黄金千貫

鹿児島で育ったさつま芋「黄金千貫」を原料に、昔ながらのかめで仕込みました。ふわっと広がる甘い香りとふくよかな味わいが楽しめる芋焼酎です。

#### Satsuma Bijin Kogane Sengan

Made from Kogane Sengan sweet potatoes from Kagoshima, this shochu is aged in traditional vats. This potato shochu features a full-flavored sweetness that spreads over the tongue.



#### 米藏

秋田県産の「あきたこまち」と奥羽山脈栗駒連峰の名水「栗駒神水」を使用。米どころ秋田が生んだ本格米焼酎です。

#### Komezo

Made from Akita Komachi rice from the acclaimed rice-production prefecture of Akita and using reknowned Kurikoma shinsui water, *Komezo* is a fully authentic rice-based shochu.



#### 菊芋焼酎 太陽の花

秋田県湯沢市の契約農家で栽培した菊芋を使用して造った、秋田の自然の恵み豊かな焼酎です。ほのかに甘い香りと味わいに仕上げました。

#### Kikuimo shochu Taiyo no Hana

Made from artichokes grown under contract near Yuzawa in Akita Prefecture, this shochu delivers the full natural splendor of Akita before finishing with a tinge of sweetness.



#### 焼酎遊々

横浜市水道局が発売している「はまっ子どうし」を割り水に使用した横浜発の地産地消商品。売上の一部は水源地・道志村の森林保全に役立てられます。

#### Shochu Yuyu

Mixed with the Hammako Doshi water sold by the Yokohama Waterworks department, this shochu was originally locally produced in Yokohama. A portion of the proceeds from its sale goes toward the preservation of the water and forestry resources.



#### 焼酎めぐり わさび焼酎 いずみ沢

伊豆産の厳選した生わさびで造ったわさび焼酎。本物のわさびのようなツンとくる独特的の風味が楽しめます。伊豆発の地産地消商品。

#### Shochu Meguri Wasabi shochu Izumisawa

This shochu is made using carefully selected fresh wasabi mustard from Izu. Delivering the tang of natural wasabi, this shochu offers a truly unique drinking experience. This limited-run shochu is sold only in the Izu region from which it originates.



## 清酒 / Sake

### 燐番娘

いつでもどこでも、手軽にお燐ができる「燐番娘」は、日本で最初のお燐機能付きのお酒。わたしせいぞう氏のイラストラベルも好評です。

### Kanban Musume

The first canned sake in Japan to feature an in-can heating element, Kanban Musume can be enjoyed anywhere, at any time. The cans feature a popular illustration by artist Seizo Watase.



### 小野こまち 特別純米酒

秋田県産「あきたこまち」「美山錦」を原料米に、山廃仕込みで醸造しました。伝統的な技が香る秋田ならではの純米酒です。

### Ono no Komachi, Tokubetsu Junmaishu

Made from Akita Komachi and Miyama Nishiki rice from Akita Prefecture, this sake is brewed using a process based on the traditional skills of Akita, imparting a flavor that could only have originated from that region.



### 富久娘 山廃純米 明治五十間蔵

明治期の富久娘の仕込み配合を再現しました。兵庫県産の「山田錦」を山廃で仕込んだ濃厚辛口の風味が特長です。

### Fukumusume, Yamahai Junmai Meiji Gojukengura

Named for a Meiji era blending process known as Fukumusume, this sake employs the yamahai process and Yamada Nishiki rice from Hyogo Prefecture to create a rich and piquant character.



## リキュール・梅酒 / Liqueurs · Plum wine

### ラ・トマト

カゴメ(株)のオリジナルトマトで作ったお酒です。トマトの果汁が演出するフレッシュな酸味とほのかな甘みは、今までにない味と香りが楽しめます。

### La Tomato

Made from tomatoes procured by Kagome Co., Ltd., this beverage combines the slightly acidic tang of tomato pulp with a subtle sweetness, introducing an entirely new drinking experience.



### 鶯宿梅 涼雲仕込み

独自のスピリット(涼雲)を使って梅の実を漬け込み、すっきりとした上品な口あたりに仕上げました。伝統的な製法のなかに、新しい味わいのある梅酒です。

### Oushukubai Saeshizuku Jikomi

Made from plums pickled in Saeshizuku liquor, this beverage has a fresh and elegant finish, delivering an entirely distinct flavor with traditional production methods.



### 鶯宿梅 純米酒仕込み

芳醇なおいしさの純米酒をベースとした梅酒です。まろやかなコクとふくよかな香りがお楽しみいただけます。

### Oushukubai Junmaishu Jikomi

Using smoothly mellow pure rice sake as its base, this plum wine has a velvety rich flavor and a full bouquet.



## ワイン / Wine

### フレシータ

辛口スパークリングワインをベースに、いちごの果肉と果汁を加えました。フレシータとはスペイン語でいちごを意味する“フレサ”からきています。

### Fresita

With a name derived from fresa, the Spanish word for strawberry, Fresita combines strawberry juice and pulp with a dry sparkling wine.



### プトーセレクション

初代世界最優秀ソムリエのジャン=リュック・プトー氏が自らシャトーを訪れ、特に高品質なワインだけをセレクトしたシリーズです。

### Pouteau Selection

Each of the fine wines in this selection is personally chosen by Jean-Luc Pouteau, winner of the World's Best Sommelier Competition, after visiting the chateaux where it originates.



### モメサン

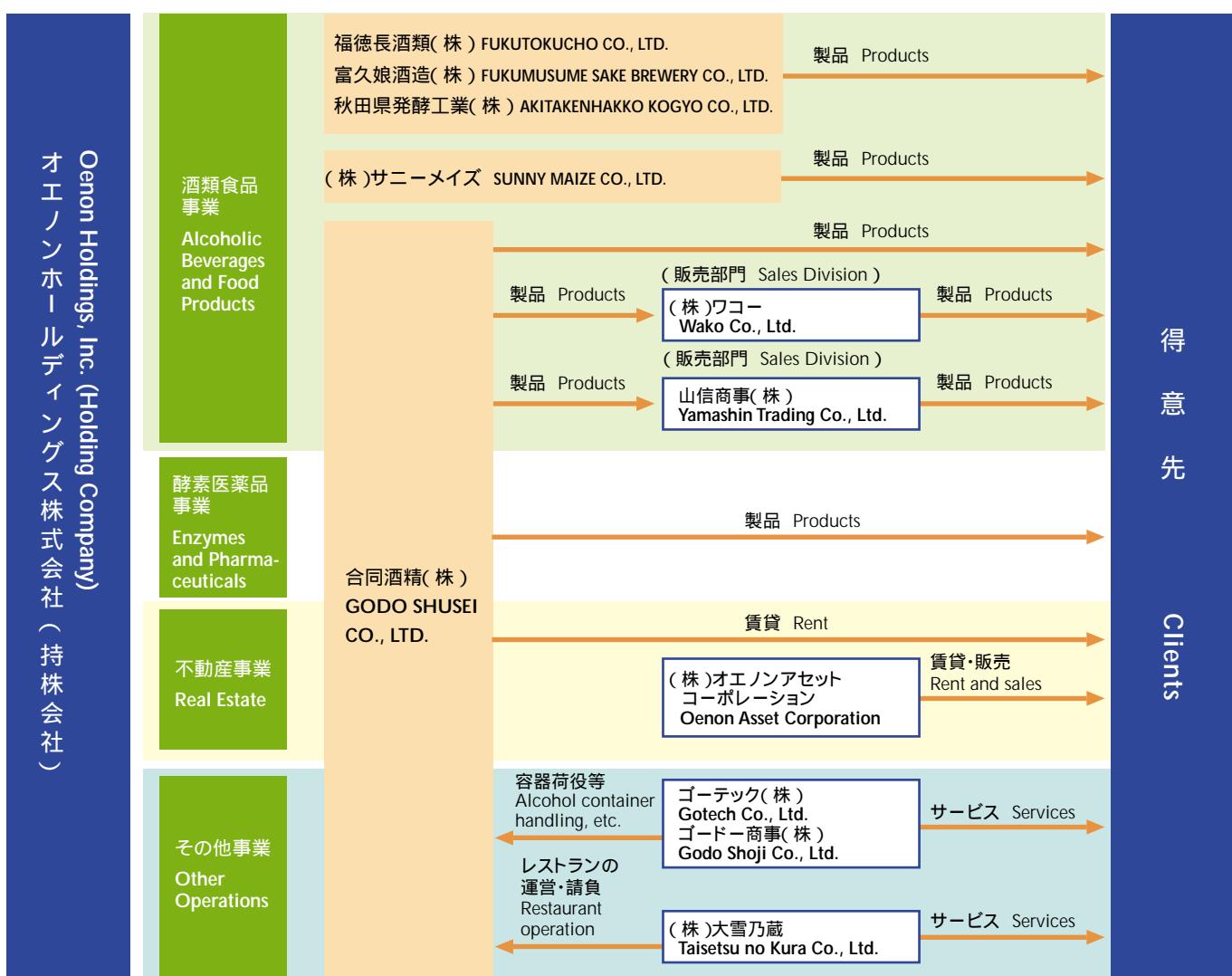
高い品質と味わいが多くのワイン愛好家に認められ、世界70カ国以上で愛飲されている1865年創業のフランス老舗ワインメーカーです。

### Mommessin

This widely regarded fine wine, which is enjoyed in more than 70 countries, comes from the eponymous French winemaker that was founded in 1865.



## グループ会社の状況 / Oenon Group at a Glance



| 会社名 Company Name                                | 主要な事業内容 Primary Operations   |
|---|--|
| 合同酒精株式会社<br>GODO SHUSEI CO., LTD.               | 酒類・食品、酵素・医薬品の製造販売<br>Production and distribution of alcoholic beverages, foods, enzymes and pharmaceuticals        |
| 福德長酒類株式会社<br>FUKUTOKUCHO CO., LTD.              | 酒類・食品の製造販売<br>Production and distribution of alcoholic beverages and foods   |
| 富久娘酒造株式会社<br>FUKUMUSUME SAKE BREWERY CO., LTD.  | 酒類の製造販売<br>Production and distribution of alcoholic beverages  |
| 秋田県発酵工業株式会社<br>AKITAKENHAKKO KOGYO CO., LTD.    | 酒類・食品の製造販売<br>Production and distribution of alcoholic beverages and foods   |
| 株式会社サニーメイズ<br>SUNNY MAIZE CO., LTD.             | コーングリッツの製造販売<br>Production and distribution of corn grits  |
| 山信商事株式会社<br>Yamashin Trading Co., Ltd.          | 酒類の輸入販売<br>Import and sales of alcoholic beverages   |
| ゴーテック株式会社<br>Gotech Co., Ltd.                   | 倉庫業、容器の売買及び保険代理業の経営<br>Warehousing business, purchase and sale of containers, and management of insurance agencies |
| 株式会社ワコー<br>Wako Co., Ltd.                       | 酒類・食品の販売<br>Sales of alcoholic beverages and foods   |
| ゴードー商事株式会社<br>Godo Shoji Co., Ltd.              | 容器の売買、荷役業の経営<br>Purchase and sale of containers and management of cargo handling operations                        |
| 株式会社オエノンアセットコーポレーション<br>Oenon Asset Corporation | 不動産の売買、賃貸及び管理<br>Purchase and sale of real estate, renting and maintenance   |
| 株式会社大雪乃蔵<br>Taisetsu no Kura Co., Ltd.          | 酒類・食品の販売及び飲食店の運営請負<br>Sales of alcoholic beverages and foods, and operation of restaurants                         |

(注) 合同酒精(株)と(株)片久シャトーガーデンは、平成18年10月1日付で合併し、(株)片久シャトーガーデンは同日付で消滅いたしました。

Note: GODO SHUSEI CO., LTD., and Ushiku Chateau Garden Co., Ltd., merged on October 1, 2006, and Ushiku Chateau Garden Co., Ltd., was dissolved as of that date.

## 株式の状況 / Stock Information

(2006年12月31日現在/As of December 31, 2006)

| 株式数 Common Stock                  |  |                       |
|-----------------------------------|--|-----------------------|
| 会社が発行する株式の総数                      | Total number of shares authorized  | 140,000,000株 (shares) |
| 発行済株式の総数                          | Total number of shares outstanding   | 65,586,196株 (shares)  |
| 株主数                               | Number of shareholders   | 9,236名                |
| 決算期 Closing Date                  |  |                       |
| 12月31日                            | December 31  |                       |
| 定期株主総会 Ordinary General Meeting   |  |                       |
| 3月                                | The ordinary general meeting of shareholders is held in March each year                            |                       |
| 名義書換代理人 Stock Transfer Agent      |  |                       |
| 三菱UFJ信託銀行株式会社                     | Mitsubishi UFJ Trust and Banking Corporation   |                       |
| 東京都千代田区丸の内一丁目4番5号                 | 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan  |                       |
| 公告掲載新聞 Newspaper of Public Record |  |                       |
| 東京都において発行する日本経済新聞                 | The Company's public notices appear in the <i>Nihon Keizai Shimbun</i> , published in Tokyo, Japan |                       |

### 大株主 Major shareholders

(千株/Thousands of shares)

| 株主名                       | Shareholder                                      | 持株数<br>Number of shares | 持株比率( % )<br>Percentage of shares held |
|---------------------------|--|-------------------------|--|
| 第一生命保険相互会社                | The Dai-ichi Mutual Life Insurance Co.           | 4,711                   | 7.18                                   |
| 日本マスター・トラスト・信託銀行株式会社(信託口) | The Master Trust Bank of Japan, Ltd. (Trust A/C) | 3,188                   | 4.86                                   |
| 日本トラスティ・サービス信託銀行株式会社(信託口) | Japan Trustee Service Bank, Ltd. (Trust A/C)     | 2,516                   | 3.83                                   |
| 株式会社みずほ銀行                 | Mizuho Bank, Ltd.                                | 2,443                   | 3.72                                   |
| 株式会社南悠商社                  | Nanyu Trading Company Ltd.                       | 1,884                   | 2.87                                   |
| 株式会社北洋銀行                  | Hokuyo Bank, Ltd.                                | 1,750                   | 2.66                                   |
| ゴールドマン・サックス・インターナショナル     | Goldman Sachs International                      | 1,460                   | 2.22                                   |
| ステートストリートバンクアンドトラストカンパニー  | State Street Bank and Trust Company              | 1,095                   | 1.66                                   |
| オノエンホールディングス従業員持株会        | Oenon Holdings Employee Shareholder Association  | 1,074                   | 1.63                                   |
| 農林中央金庫                    | The Norinchukin Bank                             | 1,054                   | 1.60                                   |

## 会社概要 / Company Profile

(2006年12月31日現在/As of December 31, 2006)

|            |   |
|------------|---|
| 商 号        | オエノンホールディングス株式会社  |
| 本 社        | 〒104-0061 東京都中央区銀座6丁目2番10号  |
| 設 立        | 1924年10月  |
| 資本金        | 6,946百万円  |
| グルーブ従業員    | 1,009人  |
| ホームページアドレス | <a href="http://www.oenon.jp">http://www.oenon.jp</a>   |
| 主な事業内容     | 当社は、グループ会社の株式を保有することにより事業活動を支配並びに管理する持株会社であります。当社グループは当社及び子法人等12社で構成されており、事業の種類別セグメントにおいて下記主要製品の製造及び販売を行っております。 |
| 酒類事業       | 焼酎、チューハイ、合成清酒、清酒、加工用洋酒、ワイン等   |
| 食品事業       | 加工用澱粉、調味料等  |
| 酵素医薬品事業    | 酵素、診断薬、原薬、健康食品等   |
| 不動産        | その他の事業：不動産の売買及び賃貸、その他   |

|                                   |  |
|-----------------------------------|--|
| Official name:                    | Oenon Holdings, Inc.   |
| Headquarters:                     | 6-2-10 Ginza, Chuo-ku, Tokyo, Japan 104-0061   |
| Established:                      | October 1924   |
| Capital:                          | 6,946 million yen  |
| Group employees:                  | 1,009  |
| Home page:                        | <a href="http://www.oenon.jp">http://www.oenon.jp</a>  |
| Main businesses:                  | As the holding company of the Oenon Group, we hold the shares of Group companies and oversee activities and disbursements throughout the Group. In addition to the holding company, the Oenon Group includes 12 subsidiaries, segmented according to the primary products they manufacture and sell, as described below. |
| Alcoholic beverages:              | <i>Shochu, chu-hi, sake compounds, sake, processed liquor, wine, others</i>  |
| Food products:                    | Starch for processing, seasonings, others  |
| Enzymes and pharmaceuticals:      | Enzymes, diagnostic medicines, drug substances, health foods, etc.   |
| Real estate and other operations: | Real estate sales and leasing, others  |

